

Dr Justin Magee Research Director for Art & Design Senior Lecturer in Product Design



DEVELOPMENT SERIES

Impact30 Seminar Series Knowledge Exchange & Impact



Ulster University Research Impact Excellence award for KE (2017)

Ulster University Innovation award (2009)

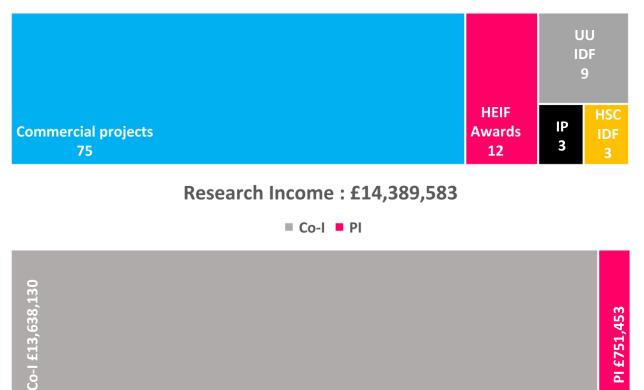
Ulster University Distinguished Business Fellowship Award (2007)

Faculty of Arts Business & Community Fellowship Award (2007)

Ulster University Innovation Award (2007)

Commercialisation

■ Commercial projects ■ IP ■ UU IDF = HSC IDF ■ HEIF Awards

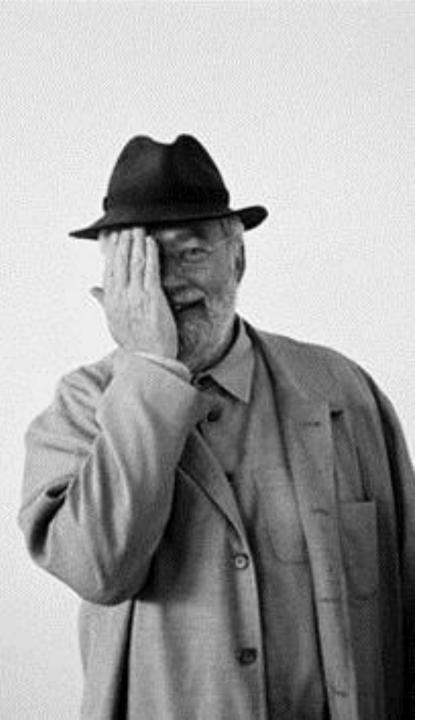


Consultancy Income & Innovation: £309,913

PI £751,453

Consultancy Soft Funding





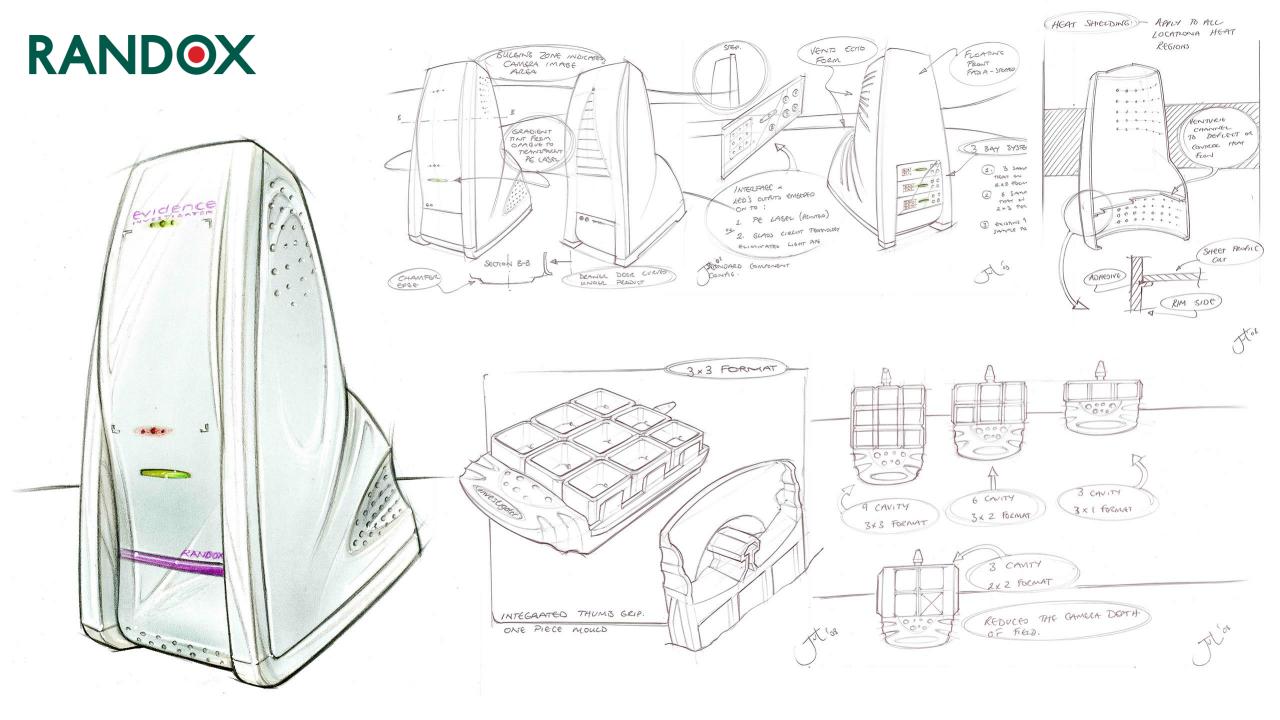
"Few people think about this or are aware of it. But there is nothing made by **human beings** that does not involve a **design decision** somewhere."

(Bill Moggridge)

Knowledge Exchange







RANDOX





"There is nothing more frustrating than coming up with the **right answer** to the **wrong question**."

(Tim Brown)



(AbacusandHelix

Follow

Primary 2 teachers by far the best problem solvers today. Izak9 training in Our Lady's Girls' PS. Magnificent!



4:49 am - 26 Aug 2015





Eliminator



-

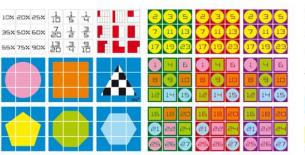


| About | The Problem | The Solution | Contoct Us |
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IZAK9: the sum of : Product : Brand : Typeface : Labels E-learning website : 3D Characters Animations : Promotional film swatch selection





"Knowledge Exchange is not Impact"

(Gormley-Heenan, C., 2018)



"Impact is a *learning* process, and I believe that if we want to have amazing impact in the world, then we need to be amazing at Knowledge Exchange"

(Reed, M 2016)

Reed, M. (2016) *Five ways to fast track your impact*, Fast Track impact, Castbox., March 23rd 2016 (time = 07:01).



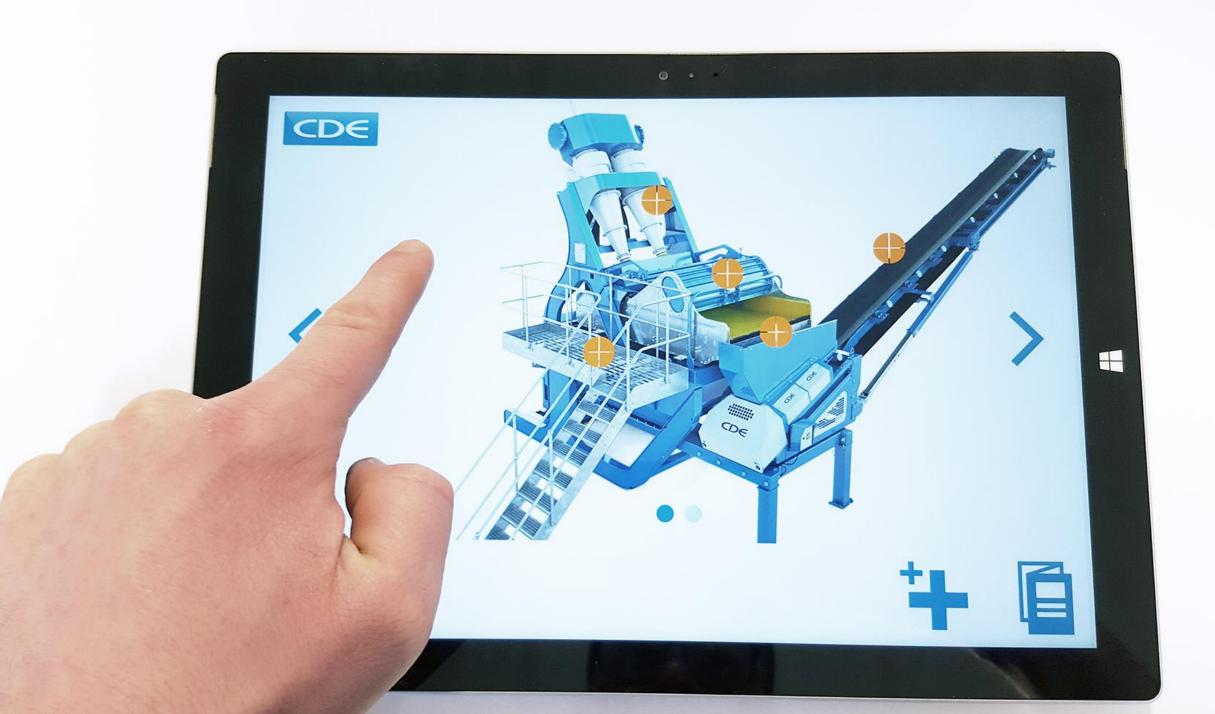




Impact Case Study (proposed: UoA32)

CDE Global Ltd.

Dr J Magee, T. Quigley, M Cullen, P. Lynch, A. Hutton







Internal impact



Environment

- Virtual Systems in MultiMedia (2017) scientific committee and industrial expo
- Belfast Design week event on UX and DT within industry (2017)
- Advertised PhD topics (2019)

Research & Impact: Knowledge Exchange Strategy

- Impact Excellence Awards (2017), Knowledge Exchange Impact Excellence Award
- McCall B (2017), 'An immersive tour of the virtual machine' Irish Times (9th Feb 2017)
- Impact30 Seminar series: Knowledge Exchange & Impact
- Research & Impact Team developing pathways to impact

Ulster University Research & Impact Strategy 2016 – 2021, p13





Company impact



- Sales increase from £21.1M to £46.3M (2015-2017)
- In 2018 tenders in the £10M range have been achieved from under £5M previously
- Creative Industries capability embedded within the engineering sector
- **5 new employment positions** were made:
 - Digital Development Manager (2016, Associate new role)
 - Brand manager (2016)
 - Placement Graphic Designer (2017)
 - Graphic Designer (2017)
 - 3D visualisation designer (2018)



Company impact

CDE

7 international Expos reaching > 100,000 people

- Institute of Quarrying South Africa Conference and Exhibition (2017)
- Canadian Frac Sand Exhibition Conference (2017)
- The North American Frac Sand Exhibition Conference, Texas (2017)
- AGG1 Aggregates Academy & Expo, Nashville, USA (2016)
- BAUMA, Munich, Germany (2016)
- TIP EX and TANK EX, Harrowgate Convention Centre (2017)
- Hillhead, England (2016)
- ConExpo / ConAgg Las Vegas, USA (2017)
- Institute of Quarrying Australia, inward visit 5 May 2017
- Danish Aggregates Association, Denmark 13 September 2016 / inward visit 2017



Reputational impact

C D E

4 Case Studies

- National Centre for Universities & Business (NCUB) State of the relationship annual report (2018), under the section Driving Solutions
- Invest NI KTP showcase , titled 'Your business in their hands' (2016)
- Innovate UK: 250 company KTP shortlist database (2017)
- Confederation of British Industry's (CBI) annual Innovation conference in Belfast (2018)

3 Awards

- A finalist at the Times Higher Education
 Leadership Management Awards (THELMA)
 2018 for Knowledge Exchange initiative of
 the year.
- Innovate UK Certificate of Excellence (2017)
- A finalist at Digital DNA 2017
- >30% of KTP's in Ulster gaining Outstanding: National average of 21%



SHORTLISTED

Knowledge Exchange / Transfer Initiative of the Year



-Ulster University

Reputational Impact Data

NCUB 2018 State of the relationship 2018

- CDE Case study highlighted under Driving Solutions section at Report Launch, Bush House London (26th June 2018)
- The online report viewed **2.4k times**
- NCUB hosted report read **527 times**.
- Printed report was shared with all 80 universities and 50 large UK business, 94 launch attendees and 7 UK government departments and royal academies/societies

- UKRI
- Research England
- OfS
- Innovate UK
- Scottish Funding Council

SHORTLISTED

Knowledge Exchange / Transfer Initiative of the Year

- HEFCW
- DfE NI









Challenges & Learning Process

Company challenges

- Impact data collection
- VVTracker compliance from company
- Internal infrastructure change (people)
- Inconsistency of team leadership

Actions

- Fast Track Impact workshop : Empathy Underpins five ways of impact tracking
- Meeting with stakeholders: Company and individual priorities and needs.
- Agreed Impact action plan

Further issues

- Business priorities
- Budget restraints and politics
- Misunderstanding of the technological IP

'Stay flexible'

(Mark Reed)



The Big Picture Origins of the Research



Origins of the Research

Magee, J (2003) Designing a prototype with elements of virtual behaviour for interactive biomechanics applications, in M McNeill (ed.), vol. 2, pp. 43-52, *Eurographics Ireland Chapter*, Workshop proceedings 2003, 30/04/03.

Magee, J., McClelland, B., & Winder, J. (2012). Current issues with standards in the measurement and documentation of human skeletal anatomy. *Journal of Anatomy*, 2211(3), 240-251.

Magee, J (2015), 'Three Dimensional Digital Modelling of Human Spine Anthropometrics and Kinematics from Meta-analysis. How Relevant is Existing Anatomical Research?' *Journal of Spine* vol 4, no. 1, pp. 1-7.

EPSRC (2006-2012) Academic Fellowships x 2, The Digital Human Project, EP/E500676/1 £250,000 (Magee) DCAL (2002-2003) Creatively Seed Fund, 'Orthoped-X' £43,933 (Magee)





The Big Picture

Immersive Content Design: Stimulating change across industry sectors



KTP CDE Global (2014-2016) : **£89,393** (Magee, Quigley, Hutton, Lynch, Cullen)

Case study has influenced or led to:

KTP Axial 3D (2017-2019) **£147,840** (Wilson, Magee, Donnelly)

KTP Alexander Boyd (2018-2020) **£155,950** (McGinn, Quigley)

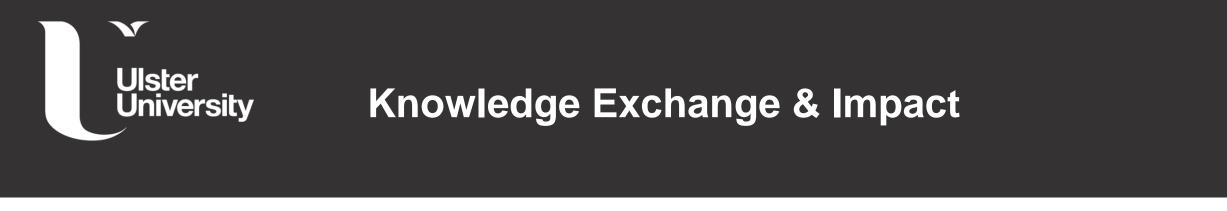
KTP BBC (under application) – (Magee, Parkin, Boyd)

FUSION Engineering Documentation (under application) (Magee, Quigley, Parkin, Boyd)

Future Screens NI (2018-2023) £13M (Moore et al)

Future Screens NI: Objective 1

"to develop the creative industries sector in order that it can replace the diminishing traditional heavy industry sector while at the same time using **new creative technologies/practices** to leverage new opportunities for those **heavy industries** which still operate. This objective offers in **particular an opportunity for** the identification and development of **immersive technologies;**"



Empathy | Collaboration | Evidence

